## BALANCE SHEET

Quarter 2/2010
Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 136.351.678.415 | 131.298.307.890 |
| İ. Cash and cash equivalents | 110 |  | 18.966.534.878 | 24.216 .070 .049 |
| 1. Cash | 111 | V. 01 | 18.966 .534 .878 | 24.216 .070 .049 |
| 2. Cash equivalents | 112 |  | - | - |
| II. Short-term financial investments | 120 | V.02 | 35.500 .000 .000 | 60.000 .000 .000 |
| 1. Short-term investments | 121 |  | 35.500 .000 .000 | 60.000.000.000 |
| 2. Provision for devaluation of short-term security investments (*) | 129 |  |  | - |
| III. Receivables | 130 |  | 42.024.239.522 | 28.817.571.153 |
| 1. Trade accounts receivables | 131 |  | 32.542 .550 .337 | 21.239 .253 .144 |
| 2. Advances to suppliers | 132 |  | 7.221.537.642 | 5.798.711.735 |
| 3. Short-term internal receivables | 133 |  | 860.550 .831 | 482.827 .296 |
|  | 134 |  | --------------------- | ----------- |
| 5. Other receivables | 135 | V.----- | 2.578 .405 .712 | 1.339.478.753 |
| 6. Provision for short--------------------10d | 139 |  | (1.178.805.000) | (42.699.775) |
| IV.Inventories | 140 |  | 33.299.729.911 | 15.559 .520 .375 |
| 1. Inventories | 141 | V.04 | 33.299 .729 .911 | 15.559 .520 .375 |
| 2. Provision for devaluation of inventories (*) | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 6.561.174.104 | 2.705.146.313 |
| 1. Short-term prepaid expenses | 151 |  | 3.551 .514 .287 |  |
| 2. VAT deductible | 152 |  | ------------ | 3.104 .073 |
| 3. Tax and accounts receivables from State budget | 154 | V. 05 | 2.788 .658 .819 | 2.595 .874 .742 |
| 4. Other short-term assets | 158 |  | 221.000 .998 | 106.167.498 |
| B. LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 131.239.106.940 | 137.227.409.079 |
| I. Long-term receivables | 210 |  | ---------------- | ----------------1- |
| 1. Long-term receivables from customers | 211 |  | - | - |
| 2. Capital receivable from subsidiaries | 212 |  | - | - |
| 3. Long-term inter-company receivables | 213 | V.-06 | - |  |
| 4. Other long-term receivables | 218 | V. 07 | - | - |
| 5. Provision for long-term bad receivable (*) | 219 |  | -------------- |  |
| II. Fixed assets | 220 |  | 99.884.183.368 | 104.887.927.486 |
| 1.-Tangible fixed assets | 221 | V.---8 | 77.544 .718 .446 | 83.949 .956 .537 |
| - Historical cost | 222 |  | 128.861 .781 .746 | 132.937 .440 .750 |
| --Accumulated depreciation | 223 |  | (51.317.063.300) | (48.987.484.213) |
| 2. Finance leases fixed assets | 224 | V.----9 |  |  |
| - Historical cost | 225 |  |  |  |
| --Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V.---10 |  |  |
| - Historical cost | 228 |  |  |  |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V. 11 | 22.339 .464 .922 | 20.937.970.949 |
| III. Property investment | 240 | V. 12 | --------------- | --------------- |
| - Historical cost | 241 |  | - | - |
| --Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 27.651.175.704 | 27.651.175.704 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 | 27.651 .175 .704 | 27.651 .175 .704 |
| 4. Provision for devaluation of long-term finance investment $(*)$ | 259 |  |  |  |
| V.Other long-term assets | 260 |  | 3.703.747.868 | 4.688.305.889 |
| 1. Long-term prepaid expenses | 261 | V.-14 | 3.247 .747 .868 | 4.688.305.889 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 268 |  | 456.000 .000 |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 267.590.785.355 | 268.525.716.969 |
|  |  |  |  |  |


| CAPITAL SOURCES | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 27.164.640.549 | 24.739.281.758 |
| I. Short-term liabilities | 310 |  | 26.749.418.290 | 24.156.704.624 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 10.683.611.852 | 1.183.611.852 |
| 2. Trade accounts payables | 312 |  | 2.522.853.094 | 475.852.962 |
| 3. Advances from customers | 313 |  | 632.622 .500 | 632.840 .500 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 920.062 .842 | 1.889.235.655 |
| 5. Payable to employees | 315 |  | 1.677.176.675 | 10.854 .649 .058 |
| 6. Payable expenses | 316 | ----17 | 6.721.187.897 | 6.307 .600 .289 |
| 7. Accounts payables------------1iate | 317 |  | ------------ | -------------- |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 2.-848.129.056 | 2.812 .914 .308 |
| 10.-Provision for short-term liabilities | 320 |  | --------------------- |  |
| 11. Bonus and welfare fund | 323 |  | 743.774 .374 |  |
| III. Long-term liabilities | 330 |  | 415.222 .259 | 582.577 .134 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 |  |  |
| 5. Deferred income tax | 335 | V.21 |  |  |
| 6.-Provision for unemployment allowance | 336 |  | 415.222 .259 | 582.577 .134 |
| 7.-Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 240.426.144.806 | 243.786.435.211 |
| I. Capital sources and funds | 410 | V. 22 | 240.426.144.806 | 242.989.651.529 |
| 1. Paid-in capital | 411 |  | 192.500.000.000 | 192.500.000.000 |
| 2. Capital surplus | 412 |  |  | --- |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | - | - |
| 5. Assets revaluation difference | 415 |  | - |  |
| 6. Foreign exchange difference | 416 |  | ------------- |  |
| 7. Investment and development fund | 417 |  | 23.481.033.976 | 17.097.332.879 |
| 8. Financial reserve fund | 418 |  | 4.199.926.385 | 2.911.552.570 |
|  | 419 |  | -- |  |
| 10. Retained profit | 420 |  | 20.245.184.445 | 30.480.766.080 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  |  | 796.783 .682 |
| 1.-Bonus and welfare funds | 431 |  |  | 566.454 .881 |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  | 230.328 .801 |
| TOTAL RESOURCES (440=300+400) | 440 |  | 267.590.785.355 | 268.525.716.969 |

OFF BALANCE SHEET ITEMS

| ITEMS | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| 1.-Operating lease assets | 24 |  |  |
| 2. Goods held under trust or for processing |  |  |  |
| 3. Goods received on consignment for sale |  |  |  |
| 4. Bad debts written off |  |  |  |
| 5.-Foreign currencies |  |  |  |
| USD |  | $2.499,53$ | 2.505,21 |
|  |  | $2.499,53$ | 2.405,21 |
| At Aribank - Vung Tau Branch |  | 100 | 100 |

## INCOME STATEMENT

As at Jun. 30th 2010

| ITEMS | Code | Note | Quarter 2/2010 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 1 | VI. 25 | 37.122.542.282 | 20.416 .274 .581 | 66.981.328.561 | 58.211 .132 .883 |
| 2.-Deductio---- | 2 |  |  | -------------- |  | --------------- |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 37.122 .542 .282 | 20.416 .274 .581 | 66.981.328.561 | 58.211 .132 .883 |
| 4. Cost of goods sold | 11 | VI. 27 | 29.458.933.124 | 17.052.076.912 | 44.813 .590 .961 | 44.698 .859 .467 |
| 5. Gross profit (20=10-11) | 20 |  | 7.663 .609 .158 | 3.364.197.669 | 22.167 .737 .600 | 13.512.273.416 |
| 6. Financial income | 21 | VI. 26 | 2.195 .767 .396 | 1.570 .839 .560 | 3.675.078.552 | 1.660 .415 .595 |
| 7. Financial expenses | 22 | VI. 28 | 1.298.885.763 | 506.041 .667 | 1.298 .885 .763 | 506.041 .667 |
| - Include: Interest expense | 23 |  | 104.632 .763 | 506.041 .667 | 104.632 .763 | 506.041 .667 |
| 8. Selling expenses | 24 |  | 44.006.166 | 343.454 .716 | 82.712 .567 | 441.550 .559 |
| 9.-General and administrative expenses | 25 |  | 2.597 .431 .765 | 1.758.596.303 | 3.931.022.711 | 3.887.433.830 |
| 10. Net operating profit $30=20+(21-22)-(24+25)$ | 30 |  | 5.919.052.860 | 2.326.944.543 | 20.530.195.111 | 10.337 .662 .955 |
| 11. Other income | 31 |  | 8.554 .777 .270 | 293.114 .844 | 8.663 .551 .315 | 5.069.013.009 |
| 12. Other expenses | 32 |  | 6.330 .497 .371 | 142.366.196 | 6.498 .538 .766 | 4.107.390.463 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 2.224.279.899 | 150.748 .648 | 2.165 .012 .549 | 961.622 .546 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 8.143.332.759 | 2.477.693.191 | 22.695.207.660 | 11.299 .285 .501 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 1.272.825.748 | 456.638 .344 | 3.261 .466 .753 | 1.559 .337 .383 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 | - | - |  |  |
| 17. Profit after tax ( $60=50-51-52)$ | 60 |  | 6.870 .507 .011 | 2.021.054.847 | 19.433 .740 .907 | 9.739 .948 .118 |
| 18. EPS | 70 |  | 357 | 105 | 1.010 | 506 |

## CASH FLOW STATEMENT

Quarter 2 / 2010 (Indirect method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year |
| 01 | 02 | 03 | 04 | 05 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| 1. Profit before tax | 01 |  | 22.695.207.660 | 11.299.285.501 |
| 2. Adjustment in accounts |  |  | 141.372.220 | 1.808.110.649 |
| Fixed assets depreciation | 02 |  | 4.520 .293 .312 | 4.715 .179 .061 |
| Provisions | 03 |  | 1.136.105.225 | (1.058.073.998) |
| Unrealized foreign exchange difference loss/gain | 04 |  | ---------------- |  |
| Loss/gain from investment | 05 |  | (5.619.659.080) | (2.355.036.081) |
| Interest expenses | 06 |  | 104.632.763 | 506.041 .667 |
| 3. Operating profit before the changes of current capital | 08 |  | 22.836 .579 .880 | 13.107.396.150 |
| Changes in accounts receivable | 09 |  | (15.273.787.098) | 863.221.547 |
| Changes in inventories | 10 |  | (17740.209.536) | 563.392 .251 |
| Changes in trade payables | 11 |  | (7.030.574.988) | (7.781.482.764) |
| Changes in prepaid expenses | 12 |  | (1.697.368.658) | (383.815.186) |
| Paid interest | 13 |  | (104.632.763) |  |
| Paid corporate income tax | 14 |  | (4.333.220.489) | (638.455.722) |
| Other receivables | 15 |  | - | 90.418 .850 |
| Other payables | 16 |  | (2.757.950.075) | (25.421.145.081) |
| Net cash provided by (used in) operating activities | 20 |  | (26.101.163.727) | (19.600.469.955) |
| II. CASH FLOWS FROM INVESTINGACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | 6,7,8,11 | (3.698.335.196) | (5.396-111.919) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 6.087.204.792 | 3.370 .473 .840 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (53.000.000.000) |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 77.500 .000 .000 |  |
| 5. Cash paid for joining capital in other companies | 25 |  | ---------------- |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 3.675 .078 .552 | 255.345 .595 |
| Net cash used in investing activities | 30 |  | 30.563.948.148 | (1.770.292.484) |
| III. CASHFLOWS FROM FINANCINGACTIVITIES |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 9.500.000.000 | 17.000.000.000 |
| 4. Cash paid to principal debt | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 | (19.212.319.592) | (5.748.082.552) |
| Net cash (used in) provided by financing activities | 40 |  | (9.712.319.592) | 11.251.917.448 |
| Net cash during the period ( $20+30+40$ ) | 50 |  | (5.249.535.171) | (10.118.844.991) |
| Cash and cash equivalents at beginning of year | 60 |  | 24.216.070.049 | 19.064.388.868 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year ( $50+60+61$ ) | 70 | 31 | 18.966.534.878 | 8.945.543.877 |

